

Robotics and Industry 4.0

The road to profitability

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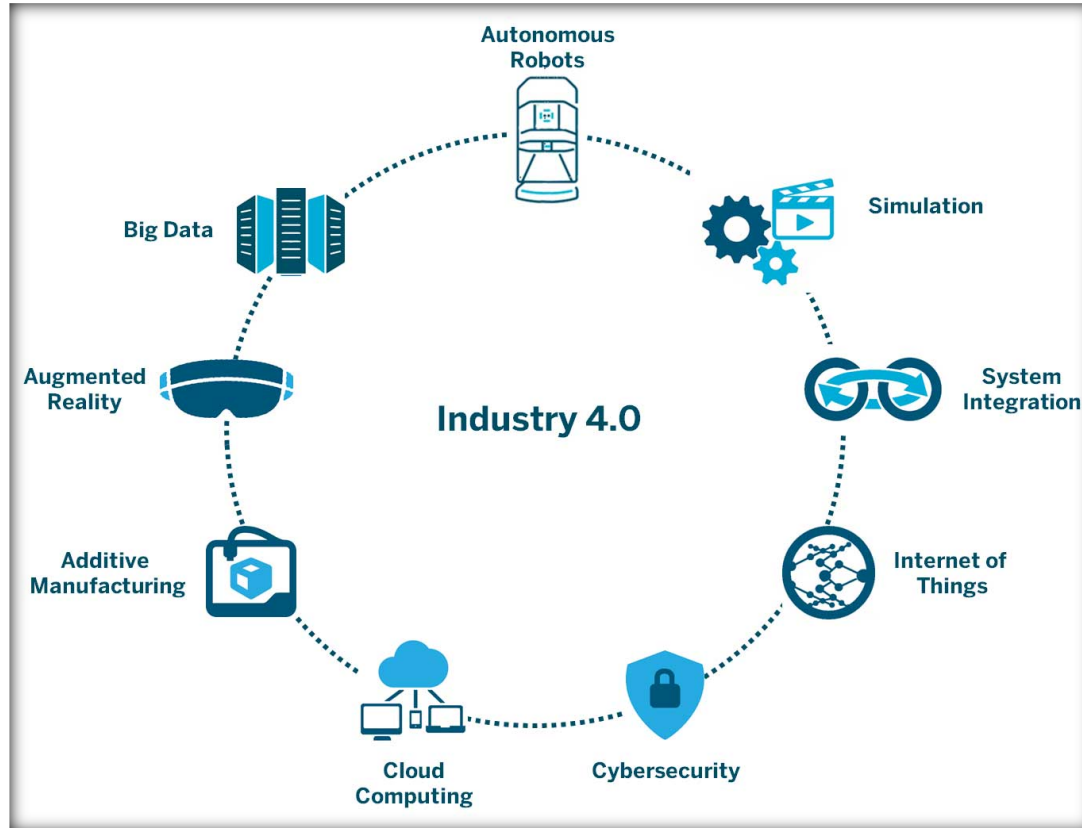
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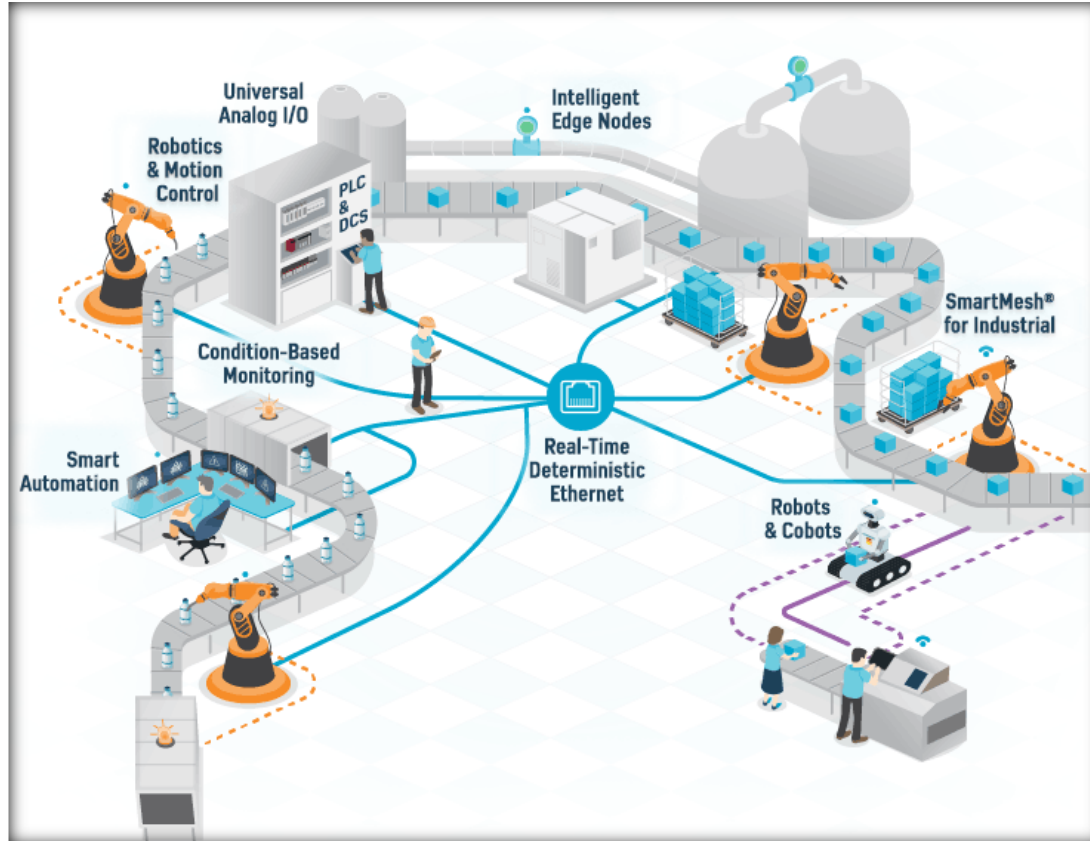
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The industry 4.0 ecosystem..



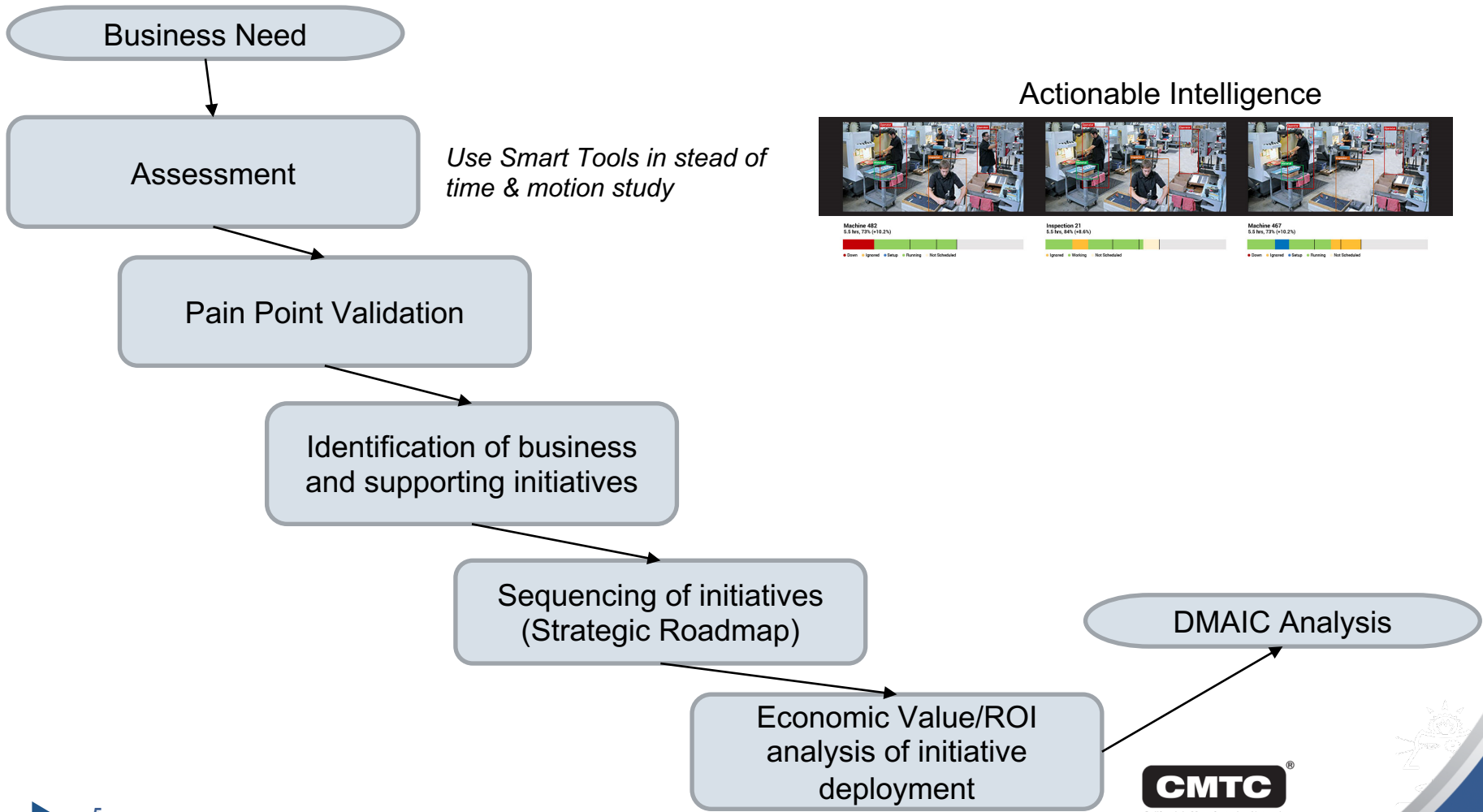
It is all about the data/information..



Big challenges in Industry 4.0 adoption...

1. Lack of support from Large Manufacturing Enterprises to the Small and Medium sized Manufacturers
 - i. What is the value proposition and how to bring them on board...
2. Not having clarity on
 - i. Where and how to start
 - ii. What the journey will feel like
3. Lack of skilled talent, funding and integrating with legacy technology





Current Pain Points – Hot Buttons


Number	Description of Pain Point	Impact on Process	Impact on Machines	Impact on People
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				
11				
12				
13				
14				
15				

Initiatives that deliver business impact

Supporting Initiatives*



Business Initiatives*



+

=

Metrics	Today	Goal
Financial		
Revenue		
EBITDA Margins		
Internal Processes		
Throughput		
Failure rate in the field		
On-Time delivery		
Customer		
Customer Satisfaction Index		
Employee		
Domian knowlledge training		



Sunshine chart

Topic:

Team:

Date:

Short-term

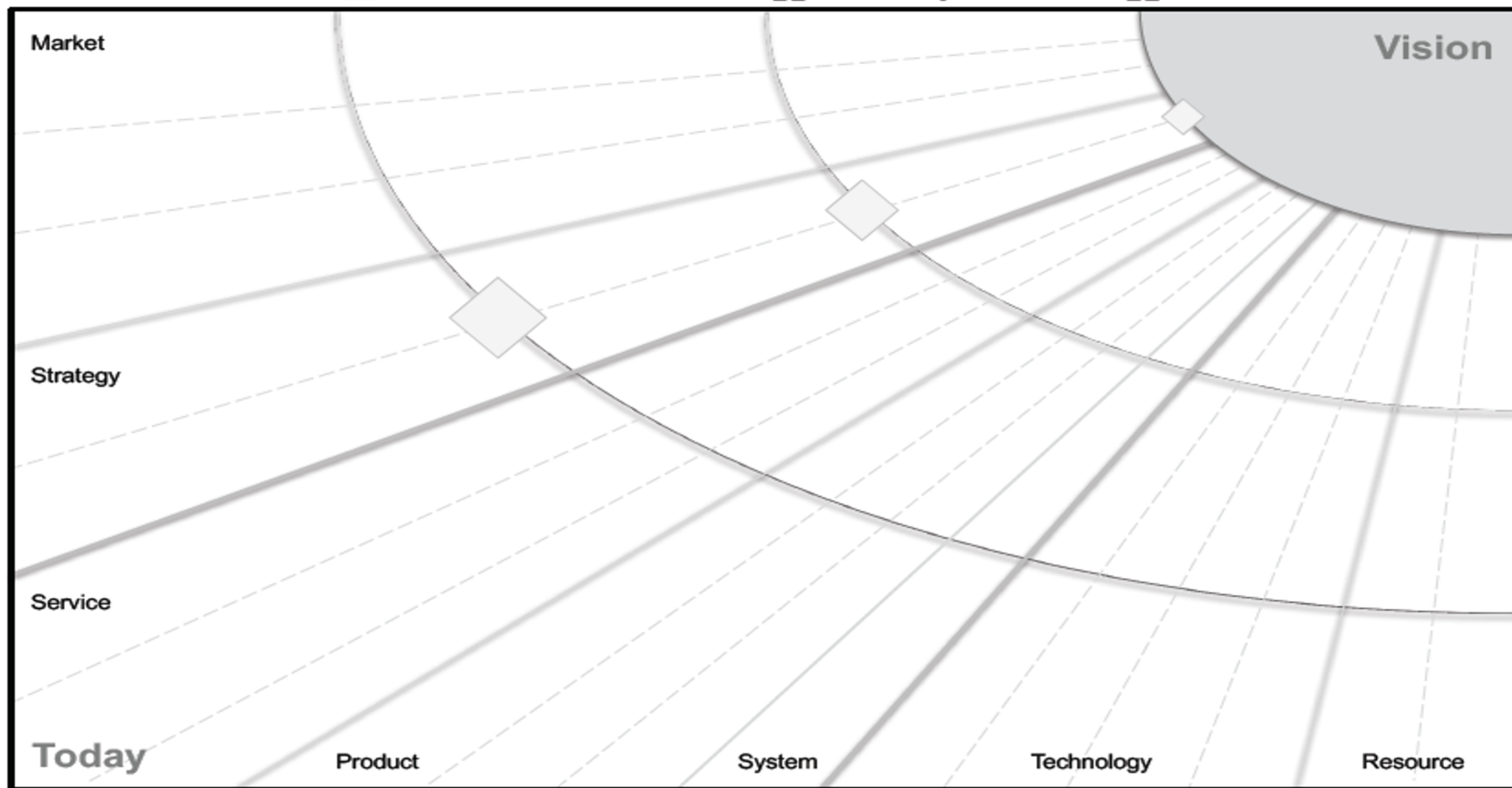
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Medium-term

20 __

Long-term

20 __



Market

Vision

Strategy

Service

Today

Product

System

Technology

Resource